



COLLEGE OF INSURANCE
Driven by distinction

**YEAR
2022**



SHORT AND MANAGEMENT COURSES TRAINING PROGRAM

GLOBAL CENTRE FOR EXCELLENCE
Managed by Insurance Training Education Trust.

SHORT AND MANAGEMENT COURSES TRAINING PROGRAM

No.	Course Name	Duration	Dates	Amount
FEBRUARY				
1	Foundation Course in Insurance	5 Days	7 th - 11 th	45,500.00
2	Fundamentals of Claims Handling	3 Days	15 th - 17 th	30,000.00
3	Management of Fire Insurance	2 Days	23 rd - 24 th	25,000.00
MARCH				
4	Treating Customers Fairly	2 Days	9 th - 10 th	25,000.00
5	Motor & Employer's Liability Insurances(Mombasa)	3 Days	15 th - 17 th	37,500.00
6	Operational Excellence for Insurance Professionals	2 Days	23 rd - 24 th	25,000.00
7	Accounting and Financial Reporting in Life Assurance Companies	2 Days	30 th - 31 st	25,000.00
APRIL				
8	Motor Insurance Fraud Management	2 Days	6 th - 7 th	25,000.00
9	Customer Service for Insurance Professionals	2 Days	12 th - 13 th	25,000.00
10	Marine Cargo Insurance Underwriting and Claims Seminar	3 Days	26 th - 28 th	35,000.00
MAY				
11	Insurance Marketing for Corporate Agents	2 Days	11 th - 12 th	20,000.00
12	Comprehensive Technical Course in Insurance(Mombasa)	5 Days	16 th - 20 th	57,500.00
13	Effective Claims Management	2 Days	25 th - 26 th	27,500.00
14	Fundamentals of Re-insurance	2 Days	30 th - 31 st	25,000.00
JUNE				
15	Underwriting Management and Challenges	2 Days	8 th - 9 th	35,000.00
16	Pensions Administration and Management	3 Days	21 st - 23 rd	32,500.00
17	Creating Competitive Advantage through innovation	2 Days	29 th - 30 th	25,000.00



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JULY				
18	Insights into Insurance Fraud prevention and Management	4 Days	4 th - 7 th	42,500.00
19	Health Medical Management including Fraud Control	3 Days	12 th - 14 th	30,000.00
20	Principles and Practices of Loss Adjusting	2 Days	19 th - 20 th	25,000.00
21	Comprehensive Technical Course in Insurance (Nairobi)	5 Days	25 th - 29 th	52,500.00
AUGUST				
22	Marketing Strategies for Branch and Unit Heads	2 Days	10 th - 11 th	25,000.00
23	Corporate Governance	2 Days	16 th - 17 th	30,000.00
24	Mediation in Insurance Disputes	2 Days	24 th - 25 th	30,000.00
25	Liability Insurance and Cyber Crime	1 Day	31 st	10,000.00
SEPTEMBER				
26	Insurance Regulatory Accounts and Returns Seminar	4 Days	5 th - 8 th	42,500.00
27	Engineering Insurance Underwriting and Claims	2 Days	21 st - 22 nd	25,000.00
28	Life Assurance Underwriting and Regulation	3 Days	27 th - 29 th	30,000.00
OCTOBER				
29	Human Resource Best Practice for Non-HR Managers	2 Days	12 th - 13 th	25,000.00
30	Advanced Reinsurance Seminar	2 Days	17 th - 18 th	27,500.00
31	Retirement Planning Seminar (Mombasa)	2 Days	26 th - 27 th	25,000.00
NOVEMBER				
32	Foundation Course In Insurance	5 Days	7 th - 11 th	45,500.00
33	Basic Motor Insurance & Life Skills for Drivers	1 Day	17 th	10,000.00
34	International Marine Insurance Seminar (Mombasa)	5 Days	21 st - 25 th	57,500.00



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